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## Our identity, our history



Founded in 1926



Our operations site:  
Gessate Mi  
Via G. Marconi 1



Today, we total 126 people,



and our network of distributors operates throughout Italy and in more than 145 countries worldwide

## Italian at heart, international in outlook

In 1926 Giulio Manzoni founded **G.I.M.A.** (Gruppo Industriale Milanese Aghi) in Milan, specialising in the production of needles and glass syringes. When his son Attilio Manzoni assumed leadership in 1955, the company took its current name, **GIMA S.p.A.**, and production was transferred to the Gorgonzola plant.

## Our products / services

With a broad product range, GIMA is able meet the needs of even the most specialised medical fields – without compromising on competitive pricing. The value of GIMA’s offering is fundamentally rooted in quality. In this perspective, supplier selection plays a crucial role. For each item, GIMA has always chosen the best manufacturers available in international markets, carefully assessing their reliability, pricing and customer focus. GIMA’s competitiveness also benefits from a streamlined internal structure that minimises errors and thus reduces the resulting waste, allowing for efficient and cost-effective order management. For a wide range of products, GIMA takes on the role of manufacturer, owning the moulds and expertise and managing all regulatory and certification matters in-house.


GIMA is certified to ISO 13485 and ISO 9001 standards.

More than 97% of GIMA products are always in stock (10,000 m<sup>2</sup>). The many agreements stipulated with a wide range of national and international transport companies allow GIMA to provide fast, efficient delivery – whether shipping pallets or full containers, or even small parcels to private residences.

- Wireless products
- Diagnostic tests – laboratory
- Pharmacy and healthcare supplies
- Surgical instruments
- Medical bags
- Medical scales and measurement devices
- Aids for elderly and disabled users
- Medical furniture
- Electromedical equipment
- Gynaecology
- Electrosurgical units
- Protective glasses and headgear
- Endoscopy
- Medical lighting
- ENT products
- Stethoscopes and sphygmomanometer
- Audiology and spirometry
- ECG, monitors and ultrasound
- Emergency and medication
- Sterilisation
- Veterinary
- Educational



In addition to GIMA-branded products, our catalogue features a careful selection of top-quality items from leading international companies – firms renowned not only for their reliability but also for their strong commitment to technological innovation.

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### Our values

We believe in **innovation, dedication, passion** and **corporate social responsibility**. We build strong, lasting relationships with every partner in our supply chain, with whom we share both goals and core values.

We aspire to a better world for everyone – one built on gender equality, where every individual has an equal voice and equal representation. Economic equality strengthens society, and for this reason our company is deeply committed to ensuring genuine gender parity, including in terms of pay.

### Our mission:

GIMA is highly attentive to the varying needs of its clients and can serve as a single point of reference in sourcing a wide range of medical products:

One-stop shop with over 8,000 products for medical distributors

- Fast delivery worldwide with drop-shipment options
  - Single-source supplier for more than 8,000 products
  - Certified quality products
  - Easy ordering with no minimum quantity
  - Dedicated staff and technical support
- Competitive prices and special hospital offers
  - Catalogue and website serving as powerful sales tools for resellers
  - Over 1,800 innovative new products launched with the latest catalogue
  - Customised catalogues available on request

### Our vision

To achieve our mission, **we are committed to:**

commitment 1

commitment 2

commitment 3

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<p>Understanding, assessing and meeting the <b>needs</b> and <b>expectations</b> of our <b>clients</b>, our wider <b>stakeholders</b> and all applicable <b>legal requirements</b></p>	<p>Continuously improving our <b>management system</b> to <b>support ongoing growth, both in our business, and in our internal and external environment</b></p>	<p>Protecting the environment by actively <b>preventing pollution</b></p>
<p>We are committed to listening to our clients and understanding their needs, making us very familiar with the challenges and ambitions of the people who use our products</p>	<p>Eliminating <b>hazards</b> and reducing <b>safety risks</b>, while providing everyone with the training they need to work effectively and develop professionally.</p>	<p><b>Engaging and consulting</b> with our employees and their representatives</p>

GIMA S.p.A. requires that all the activities described above be carried out in a way that protects the environment (pursuing sustainable development), health and workplace safety, not only from a compliance standpoint but also as an integral added value for our organisation. To this end, Management has established the following guiding principles:

<p><b>Commitment to prevention, to the elimination of hazards, and to the reduction of risks</b></p>	<ul style="list-style-type: none"> <li>▪ The responsible management of our workplaces, ensuring that all activities are performed with full regard for the health and safety of our workers.</li> <li>▪ The planning of necessary investments to ensure the proper functioning of our systems, machinery, equipment and all related infrastructure.</li> <li>▪ Providing our employees with the infrastructure they need to fulfil their duties, and all necessary protective equipment – both individual and collective – while also taking their ergonomic needs into account.</li> <li>▪ The design and implementation of any modifications, fully considering safety aspects as a priority.</li> </ul>
<p><b>Commitment to legal compliance</b></p>	<ul style="list-style-type: none"> <li>▪ Full compliance with all applicable laws and regulations in every country in which we operate.</li> <li>▪ The provision of all legally required training, integrating it with respect to the specific needs our organisation.</li> </ul>
<p><b>Commitment to continuous improvement</b></p>	<ul style="list-style-type: none"> <li>▪ The systematic assessment of site safety through the implementation of a monitoring system that supports ongoing improvement actions.</li> <li>▪ Promotion of the continuous enhancement of health and safety conditions on site, ensuring full compliance with laws and regulations from the outset.</li> </ul>
<p><b>Consultation and participation of workers and third parties</b></p>	<ul style="list-style-type: none"> <li>▪ The provision of information and training, raising awareness among all personnel regarding the Safety Management System and its application throughout the organisation.</li> <li>▪ The encouragement, at every level and within a safe framework, of a widespread sense of proactivity to support a culture of shared responsibility and greater awareness of each person's role.</li> <li>▪ Communication with clients, suppliers, contractors and the wider community to strengthen site safety.</li> <li>▪ Open communication with the relevant public authorities to establish and update emergency and safety procedures.</li> </ul>
<p><b>Compliance and expected results</b></p>	<ul style="list-style-type: none"> <li>▪ Continuous improvement of environmental performance.</li> <li>▪ Satisfaction of all compliance obligations.</li> <li>▪ Achievement of established environmental objectives.</li> <li>▪ Ensuring full compliance of all documentation required under applicable regulations.</li> <li>▪ Ensuring the accuracy of all data and information required for compliance.</li> </ul>

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	<ul style="list-style-type: none"> <li>▪ Ensuring that technical inspections are effective in identifying non-conformities and deviations.</li> </ul>
<b>Environmental commitment in a global and evolving context</b>	<ul style="list-style-type: none"> <li>▪ Prevention of pollution, avoiding any damage or degradation resulting from the organisation's activities.</li> <li>▪ Use of sustainable resources wherever possible.</li> <li>▪ Climate-change mitigation and adaptation.</li> <li>▪ Protection of biodiversity and ecosystems.</li> </ul>
<b>Consideration of political, social, economic and market factors</b>	<ul style="list-style-type: none"> <li>▪ Training and awareness-raising among partners and employees on environmental issues.</li> <li>▪ Securing of funds for environmental investments.</li> <li>▪ Qualification of certified suppliers that operate at a global level.</li> <li>▪ Qualification of technological partners to manage the ecological transition.</li> <li>▪ Acquisition of a strong "green" reputation centred on the environment and the community.</li> </ul>
<b>Environmental aspects and impacts of our operations</b>	<ul style="list-style-type: none"> <li>▪ Reduction of atmospheric emissions.</li> <li>▪ Reduction of water emissions.</li> <li>▪ Reduction of pollutants released into the soil.</li> <li>▪ Use of fewer raw materials and natural resources.</li> <li>▪ Reduction of energy consumption.</li> <li>▪ Reduction of energy-related emissions (noise).</li> <li>▪ Reduction of waste generation.</li> </ul>
<b>Commitments to support the management system</b>	<ul style="list-style-type: none"> <li>▪ Regular updating of risk assessments as an essential tool for addressing these challenges.</li> <li>▪ Adoption of equipment and resources with a lower environmental impact, including machinery, work tools and IT systems.</li> <li>▪ Strengthening of technical expertise in areas such as environmental science, operational processes and environmental procedures.</li> <li>▪ Awareness-raising: risks, environmental impacts, contextual influences, environmental policy, objectives and performance.</li> <li>▪ Communication activities to support processes and manage relationships with stakeholders.</li> <li>▪ Registration tools: user-friendly documentation to support the functioning of the management system.</li> </ul>